



August 27, 2018

Dear Municipal Partner,

During the past several years, Eco-West Canada has had the honour and privilege of working with a wide array of municipalities and community leaders across the Province of Manitoba and the West to create a positive and compelling vision of our shared, sustainable future. Eco-West Canada is now regularly helping municipalities, sustainability leaders, regulators and other stakeholders to position their communities for success in an increasingly 'green' 21st century.

Several years ago when Eco-West was created in St. Boniface (Winnipeg), Manitoba, we set a goal that every Manitoba municipality will become a leader in local and regional green planning. In our vision, a sustainable community is at once resilient, affordable, energy efficient, clean, and prosperous. We are proud to say that to date, we have succeeded in engaging more than 70 Manitoba municipalities in that vision to begin moving forward on the path to creating a more environmentally friendly society that will benefit Canadians of today as well as future generations.

We have achieved this level of success – with your help - for a good reason. Today, we estimate the total value of projects that were initiated and supported by Eco-West Canada at more than \$80 million, to the benefit of many Manitoba municipalities - and others in the other three Western Canadian provinces - in diverse areas of sustainability, including wastewater remediation and management, energy, transportation, waste to value-added, organics diversion and local/regional agricultural products and value chains.

Knowing what we do about the powerful economic and social drivers underpinning Eco-West Canada's mission, we've ramped up our work. In the past few years, we:

- Officially incorporated Eco-West Canada as a legal entity and entered into a new partnership with our sponsoring organization, the AMBM (Association of Manitoba Bilingual Municipalities);
- Engaged with more local governments and stakeholders than we ever have before across Manitoba and the West as part of our regional Climate Change Local Action Planning (CCLAP) initiatives;
- Consolidated our strong working relationships with a wide array of provincial stakeholders, including the AMM, Prairie Climate Centre/University of Winnipeg, the University of Manitoba, the International Institute for Sustainable Development (IISD), the Red River Basin Commission, Manitoba Hydro, and others at the national level as well, including the Federation of Canadian

Municipalities, QUEST (Quality Urban Energy Systems of Tomorrow), and the *Réseau de développement économique et d'employabilité Canada*; and

- Initiated high level talks with the Provinces of Manitoba, Saskatchewan and Alberta to begin working on initiatives that can help diversify their local and regional economies with the help of green economy initiatives.

As Eco-West Canada continues to grow, our model evolves. Two of our team members, Gavin van der Linde and Joëlle Saltel, have started their own consulting business "Strategic Community Consulting" and will be offering complimentary services to Eco-West Canada. Although, they are no longer part of our internal team they may serve as consultants on a contract basis from time-to-time. We look forward to collaborating with them.

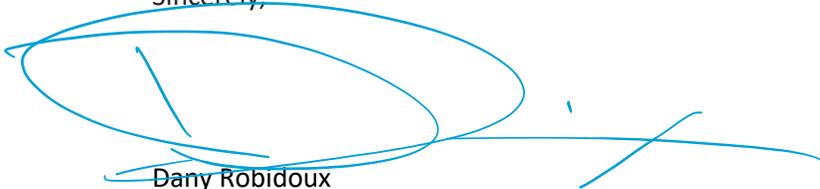
Since there will be changes as to how some of our projects are currently being managed as a result of these recent departures, clients and partners will be contacted by an Eco-West Canada team member within the coming months so we can ensure a smooth transition for the projects. Should you have any questions prior to this visit, please contact Dany Robidoux, Executive Director, at 204-797-7328 or drobidoux@eco-ouest.com.

At Eco-West Canada, we are always on the lookout for new ideas and opportunities to improve the quality of life for Manitoba municipalities, and we ask that you do not hesitate to contact us if you have any suggestions or questions about what we can do to help you achieve your sustainability and resiliency goals.

In closing, we wish to thank all of our allies, partners, clients, funders and our many friends throughout Manitoba's municipal ecosystems for their support and encouragement over the years.

With your help, Eco-West Canada will continue to inform, inspire, and shape the positive transformation underway in communities, large and small, across our province, and our country far into the future.

Sincerely,



Dany Robidoux
Executive Director
Eco-West Canada